

## Message Text

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PAGE 01 STATE 099793  
ORIGIN AF-10

INFO OCT-01 ISO-00 ONY-00 /011 R

DRAFTED BY AF/W:TWMSMITH:BA  
APPROVED BY AF/W-TWMSMITH  
AF/EPS-LMWHITE  
AF/C-WSWING  
AF/S-KMCCORMICK  
AF/E-KWAUCHOPE  
DESIRED DISTRIBUTION  
AF ONLY

-----074101 191031Z /17

R 190037Z APR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY DAKAR  
AMEMBASSY ABIDJAN  
AMEMBASSY MONROVIA  
AMEMBASSY LAGOS  
AMEMBASSY ACCRA  
AMEMBASSY KINSHASA  
AMEMBASSY KHARTOUM  
AMEMBASSY GABORONE

UNCLAS STATE 099793

E.O. 11652: N/A

TAGS: ETRC, BEXP

SUBJECT: INTERAGENCY TASK FORCE TO DEVELOP A NATIONAL  
EXPORT POLICY

REF: STATE 95673

1. IN RESPONDING TO REFTEL, YOU MAY WISH TO ENDORSE  
STUDY OF WAYS TO FINANCE US PARTICIPATION IN FAIRS WHICH  
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ARE MORE REPRESENTATIONAL THAN COMMERCIAL IN CHARACTER.  
AT PRESENT, COMMERCE RESISTS SUPPORTING THE US PRESENCE IN  
EVENTS SUCH AS THE DAKAR FAIR BECAUSE INCREASES IN EXPORTS  
ATTRIBUTABLE TO US PARTICIPATION, IN THE SHORT RUN, ARE  
LIKELY TO BE SMALL. NEVERTHELESS, GOVERNMENTS SUCH AS  
THE SENEGALESE EXPECT US COMPANIES TO PARTICIPATE, AND  
HOPE FOR A US GOVERNMENT SPONSORED COMMERCIAL TYPE OF

EXHIBITION. PARTICIPATION IN SUCH FAIRS MIGHT BE  
JUSTIFIED ON THE GROUNDS THEY HELP DEVELOP A US MARKET  
OVER THE LONG TERM IN COUNTRIES WHOSE ECONOMIES MAY BE  
EXPECTED TO GROW, ESPECIALLY GIVEN "ACTORS  
SUCH AS ECOWAS.

2. YOUR MENTION OF THE UTILITY OF PROVIDING FUNDING FOR US  
PARTICIPATION IN THESE FAIRS COULD LEAD TO A MUCH NEEDED  
REEXAMINATION OF THIS PROBLEM. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, EXPORTS, TRADE FAIRS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 apr 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE099793  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** TWMSMITH:BA  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780167-0462  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:**  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780439/aaaabgxk.tel  
**Line Count:** 71  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 6b4d01ab-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** ONLY  
**Reference:** 78 STATE 95673  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2914406  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INTERAGENCY TASK FORCE TO DEVELOP A NATIONAL EXPORT POLICY  
**TAGS:** ETRD, BEXP  
**To:** DAKAR ABIDJAN MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/6b4d01ab-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014